

# 7 QMS Principles

## 7 QMS Principles of ISO 9001 and IATF 16949

These are the 7 Quality Management System (QMS) principles that form the foundation of ISO 9001 and IATF 16949 standards.

### **1. Customer Focus**

Organizations depend on customers. Understanding customer needs, meeting requirements, and exceeding expectations are critical for success.

### **2. Leadership**

Leaders establish unity of purpose and direction. Effective leadership creates conditions where people are fully involved in achieving quality objectives.

### **3. Engagement of People**

Competent, empowered, and engaged people enhance the organization's capability to create value.

### **4. Process Approach**

Consistent results are achieved more effectively when activities are understood and managed as interrelated processes.

### **5. Improvement**

Successful organizations focus on continual improvement to enhance performance and respond to internal and external changes.

### **6. Evidence-Based Decision Making**

Decisions based on data analysis and evaluation are more likely to produce desired results.

### **7. Relationship Management**

Managing relationships with interested parties such as suppliers improves sustained success.

These principles apply equally to ISO 9001 and IATF 16949, with IATF 16949 emphasizing automotive risk management, defect prevention, and supplier development.